

## C U R R I C U L U M V I T A E

### PERSONAL INFORMATION

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Name: Brian Hamilton  
E-mail: brian@gfpartners.us  
Nationality: British  
Date of Birth: 08 November 1967



### ACADEMIC BACKGROUND

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1986: BTEC in Computer Studies, Highbury College of Technology, Hampshire.  
1984: Portchester Secondary School, Hampshire.

### MAIN QUALIFICATIONS

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- Management, administration and personnel experience including the establishment and management of companies in Ethiopia, Malaysia and Brazil.
- Financial management knowledge obtained as General Manager of a food export company in Ethiopia (3 years), and the project financing of a sugar and ethanol start-up in Brazil (2 Years).
- Logistics expertise including contract negotiations with shipping and inland transport companies, and negotiating priority status with port and customs authorities.
- Experience of agricultural projects in Africa, Asia, and Latin America. Business development of the production and export (to Europe) of non-edible feedstock sources (primarily Jatropha) for the biodiesel industry. Sugar and Ethanol production in Brazil.
- 15 year IT career in the financial, telecommunications and manufacturing sector. Including the implementation of large scale software and infrastructure projects.

## PROFESSIONAL BACKGROUND

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- 2003 –Present**    **Global Foods Holding N.V.**  
I managed Global Foods interests in the following businesses:
- Westport, USA (2009)**  
Relocated to the Global Foods office in Westport, Connecticut to develop new business opportunities for Global Foods.
- Consultant - Ribeirao Preto, Brazil (2008-09)**  
Seconded to Ribeirao Preto by Global Foods to assist with the start-up and project financing of [Companhia Nacional de Açucar e Álcool](#) (CNAA), a sugar and ethanol company founded by Global Foods and Santelisa Vale. CNAA's production units are located in the states of Minas Gerais and Goiás, Brazil; the units in Ituiutaba (Minas Gerais) and Itumbiara (Goiás) are already in operation, each one with a processing capacity of 2.5 million tons of sugarcane per year. These units are focused on producing VHP and crystal sugar, anhydrous and hydrous ethanol, as well as producing electrical energy from sugarcane bagasse. The unit in Campina Verde (Minas Gerais) is foreseen to begin production in 2010.
- General Manager – Kuala Lumpur, Malaysia (2006-07)**  
Established Green Oil Company to investigate and develop Jatropha production in Ethiopia and South East Asia. Managed a team of researchers that were tasked with identifying biofuel crops that could grow in Ethiopia, the findings of which lead to the establishment of a jatropha research centre in Melkasa, in the Oromia region of Ethiopia. In 2007 50% of this company was purchased by the Biox Group, and I was requested to setup a Jatropha Plantations Unit for the Biox Group Asia. As a result I relocated to Kuala Lumpur, Malaysia at the beginning of 2007. During this time I developed a network in South East Asia to identify suitable plantation sites and potential investment partners.
- General Manager - Addis Ababa, Ethiopia (2003-06)**  
Established and managed Awash Foods Share Company, a food processing company, which employed 150 staff, and had an annual turnover of US\$20 million. In 2005 Awash Foods was the highest grossing export company in Ethiopia. Awash Foods exported over 3,000 containers during the first 2 years of operations. Awash Foods was awarded an HACCP (Hazard Analysis and Critical Control Point), BRC (British Retail Consortium), and IFS (International Food Standards) for sugar based food preparations. It was the first company in Africa to be jointly HACCP, BRC, and IFS certified. In late 2006, due to structural changes in the world sugar market I managed the closure of the company.
- 2002-2003**    **Project Manager, Info Mind Solutions, Addis Ababa, Ethiopia**  
Info Mind, established in Ethiopia in 2001 is a human resources solutions company. My objective was to establish a web based recruitment solution. I setup and managed the website [www.ethiojobs.com](http://www.ethiojobs.com) which now has over 7,000 jobseekers in its database and over 200 companies using its recruitment services. After establishing the website I went on to manage the recruitment side of the business, providing recruitment and consultancy services for local and foreign companies and NGO's, looking to establish a presence in Ethiopia.
- 2001**    **Project Manager, Global Internet Studios, UK/Ethiopia**  
Global Internet Studios was a startup web design company looking to open a branch office in Ethiopia to take advantage of that countries low cost skilled labor pool. I was hired as a project manager to work on the ground in Addis Ababa to establish the branch office; liaising with the Ethiopian Investment Agency, locating

and setting up office space, and hiring and training the staff.

- 1998-2001** IT Project Manager, Legal and General, Surrey, United Kingdom  
 Managing various information technology integration and infrastructure projects including the implementation of infrastructure (mainframe and Unix Servers) for Legal and Generals new (as of 1999) insurance software solution that was developed jointly with Anderson Consulting; now Accenture. In 2001 I managed the project to move Legal and Generals internet presence to a new service supplier, and install an asynchronous 64mb fibre optic connection to the head office to ensure full integration between the website and the back office applications. In 2001 when this project was implemented the website [www.legalandgeneral.com](http://www.legalandgeneral.com) was the number one insurance website in the UK.
- 1994-1998** Senior Mainframe Operations Analyst, British Telecom, Surrey, United Kingdom  
 Leading a second line IBM MVS mainframe technical support team for the British Telecom Finance and Billing System for the UK. Initially the support was only for London and the Home Counties, following a 2 year integration project we were able to centralise support for all billing areas.
- 1992-1994** Change and Schedule Manager, PHH (now Arval PHH Holdings Ltd) Wiltshire, United Kingdom  
 Managing the change processing procedures for the IT department, ensuring that all new software was thoroughly tested and met the standards of the operations department.
- 1991-1992** Self funded one year round the world trip
- 1988-1991** Mainframe Operations Analyst, British Telecom, Sussex, United Kingdom  
 Providing first line technical support for MVS and DOS/VSE mainframes for the British Telecom Billing System for the South East of England.
- 1986-1988** Mainframe Computer Operator, Pirelli General, Hampshire, United Kingdom  
 Monitoring the companies IBM DOS/VSE mainframe batch process and online systems.

## LANGUAGES

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English	Mother tongue
Portuguese	Basic conversation